

St. Mira's College for Girls, Pune
[Autonomous-Affiliated to the Savitribai Phule Pune University]
Course Outcomes
For Undergraduate Programme
Name of Programme: B.Com.
w.e.f. 2023

Course – FYBCOM ACCOUNTS - Major+2 - CMAJACC123115 - Basic of Accounting
Semester – I

At the end of this course, the learner will be able to:	
CO1	Understand the basic concepts relating to accounting
CO2	Compare Business Process Modules and their integration with systems
CO3	Correlate the numerical problems with the principles of accounting
CO4	Apply the knowledge acquired of Financial and Accounting systems to business

Course – FYBCOM ACCOUNTS - Major+2 - CMAJACC223115 - Accounting Standards
Semester – II

At the end of this course, the learner will be able to:	
CO1	Describe the various concepts relating to Accounting Standards
CO2	Analyse the specific Accounting Standards towards preparation and presentation of Financial Statements
CO3	Discuss the definitions relating to Cash Flow Statements
CO4	Perform all the necessary calculations through the relevant numerical problems

Course – FYBCOM ACCOUNTS – Major - CMAJCWA12311 - Basics of Costing
Semester – I

At the end of this course, the learner will be able to:	
CO1	Enumerate the basic concepts relating to Cost Accounting
CO2	Detail out the theoretical concepts in the course
CO3	Classify Costs for a given business entity
CO4	Illustrate the elements of Cost for a given business entity
CO5	Calculate the relevant costs through numerical problems.
CO6	Analyze the business entity's requirements from Cost Accounting perspective

Course – FYBCOM ACCOUNTS – Major - CMAJCWA223114 - Material Costing
Semester – II

At the end of this course, the learner will be able to:	
CO1	Enumerate the basic concepts relating to material as an element of cost
CO2	Recognise the current trends in relation to inventory management

CO3	Explain theoretical concepts in the course
CO4	Identify the significance of cost pertaining to inventory management for a given business entity
CO5	Calculate the relevance costs through numerical problem
CO6	Illustrate various passes of procurement and storage of material as an element

Course: FYBCOM ACCOUNTS - Open Elective - OE2-12307 - Women and Law
Semester – I

At the end of this course, the learner will be able to:	
CO1	We call the provisions of the acts for ensuring gender parity at workplace at the national and international level
CO2	Understand and recognise the provisions of the acts for ensuring gender parity at workplace at National and international level
CO3	Interpret the progressions of the Equal Remuneration Act, sexual harassment of Women at Workplace act and the Indecent Representation of Women (Prohibition) Act with respect to prevention of discrimination against women and ensure dignity of labour
CO4	Analyse the provisions of Equal Remuneration Act, sexual harassment of Women at Workplace act and the Indecent Representation of Women (Prohibition) Act with respect to prevention of discrimination against women and ensure dignity of labour

Course: FYBCOM ACCOUNTS - Open Elective - OE2-22307 - Cyber Law
Semester – II

At the end of this course, the learner will be able to:	
CO1	Understand the concept of E-commerce and identify the threats and corresponding security solutions to E-commerce
CO2	Recognise the significance of Electronic Payment Systems
CO3	Categorize different Cyber Crimes and recognise the need for its prevention
CO4	Analyse the various provisions of Cyber Crime laws in India

Course: FYBCOM Business Economics and Banking – Major - CMAJBF123113 - Banking Operations and Management
Semester – I

At the end of this course, the learner will be able to:	
CO1	Understand the structure and types of Banks
CO2	Compare the types of Banks on the basis of their characteristics

CO3	Recognise the functions of a Bank and interpret the principles of Bank Lending and components of a Balance Sheet
CO4	Analyse the calculations of interest on Bank deposits and loans for investment and loan management
CO5	Appraise the significance of different operational policies of a bank from account opening to closure
CO6	Evaluate Banker-Customer relationship with reference to different types of bank customers

Course: FYBCOM Business Economics and Banking – Major - CMAJBF223113 - Banking Procedure and Practices

Semester – II

At the end of this course, the learner will be able to:	
CO1	Understand and illustrate the different means of payments including E-Banking methods as enablers of promoting business activities
CO2	Compare the different means of payments and eventing methods to decipher their pros and cons and identify the precautionary measures for the uses against different types of Bank Frauds
CO3	Recognise the significance of different E-Banking methods in furthering of the national goal of creating a cashless economy
CO4	Classify Retail Banking and corporate banking activities of a bank for ensuring market segmentation and target marketing
CO5	Identify the significance of Retail Bank products for niche marketing and customer orientation and customer grievance redressal in Banks for customer retention
CO6	Analyse the methods of Bank Fraud Detection and Prevention and evaluate the Customer Grievance Redressal Mechanism in Banks

Course: FYBCOM Business Economics and Banking – Minor - CMINBEB22301 - Market Structure, Market Failure and Intervention

Semester – II

At the end of this course, the learner will be able to:	
CO1	Examine and interpret different market structures and their characteristics
CO2	Illustrate Price and Output Determination in different market structures
CO3	Reply linkages between theory of Pricing and real-life Pricing practices in different markets
CO4	Develop awareness and sensitivity to social implications of business decision-making

Course: FY BCOM BUSINESS STUDIES – Major - CMAJBA123111 - Introduction to Business Administration

Semester – I

At the end of this course, the learner will be able to:	
CO1	Relate to the concepts of social responsibilities of a business
CO2	Describe the process and forms of business organisations
CO3	Classify and explain the elements of the business environment
CO4	Summarise the functional areas of business

Course: FY BCOM BUSINESS STUDIES – Major - CMAJBA223111 - Practices in Business Administration

Semester – II

At the end of this course, the learner will be able to:	
CO1	Identify and explain the concept and significance of Business Policies
CO2	Describe the process of formulation and Business Policies
CO3	Co-relate the concept and significance of Business Outsourcing
CO4	Classify and discuss the Business Outsourcing Processes
CO5	Category and explain various forms of Business Collaborations
CO6	Understand and summarise the objectives and functioning of Business Associations

Course: FY BCOM BUSINESS STUDIES – Major - CMAJBE123110 - Fundamentals of Business Entrepreneurship

Semester – I

At the end of this course, the learner will be able to:	
CO1	Relate to the fundamentals of entrepreneurship & its role in economy
CO2	Identify and explain the types and functions of entrepreneurs
CO3	Illustrate and analyze the entrepreneurial mindset and its enablers
CO4	Describe the stages of entrepreneurial development

Course: FY BCOM BUSINESS STUDIES – Major - CMAJBE223110 - Developments in Entrepreneurship

Semester – II

At the end of this course, the learner will be able to:	
CO1	Recognise and summarise concepts benefits and challenges of Rural Entrepreneurship
CO2	Explain the classification of Social Entrepreneurship
CO3	Identify and explain the characteristics of Social Enterprise
CO4	Describe the concept of Corporate Entrepreneurship
CO5	Analyse the challenges of Corporate Entrepreneurship

CO6	Understand and summarise the process of Franchising
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Course: FY BCOM BUSINESS STUDIES – Major - CMAJMAR123112 - Principles and Practices of Marketing

Semester – I

At the end of this course, the learner will be able to:	
CO1	Relate to the core concepts of marketing and the role played by it as a fundamental organizational policy process.
CO2	Understand and analyse the components of the marketplace.
CO3	Demonstrate and analyze a range of common strategies for use with each of the various Marketing mix tools: product, pricing, promotion and distribution.
CO4	Relate to and analyse emerging trends at marketplace.

Course: FY BCOM BUSINESS STUDIES – Major - MAJMAR223112 - Introduction to Salesmanship

Semester – II

At the end of this course, the learner will be able to:	
CO1	Relate to and classify the concept of salesmanship, personal selling and sales management
CO2	Identify and illustrate the role of sales person in today's market please and the significance of building partnerships
CO3	Understand about personal selling, it's stages and relate to cognizance of customers during the process
CO4	Describe the importance of knowledge of key-dimensions of sales management like sales organisation and sales force management
CO5	Recognise and make use of different elements involved in successful sales presentation
CO6	Relate to the concepts of and changing trends in the field of sales management

Course: FY BCOM BUSINESS STUDIES - Open Elective 1 - OE1-12305 - Fundamentals of Business Administration

Semester – I

At the end of this course, the learner will be able to:	
CO1	Relate to the concepts and social responsibilities of a business
CO2	Describe the process and forms of business organisations

Course: FY BCOM BUSINESS STUDIES - Open Elective 1 - OE1-22305 - Business Environment and Functional Areas

Semester – II

At the end of this course, the learner will be able to:	
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CO1	Classified and explain the elements of business environment
CO2	Relate to the sustainable development goals
CO3	Summarise the functional areas of business
CO4	Understand the concept and need for business analytics

Course: FY BCOM BUSINESS STUDIES - Open Electives 2 - OE2-12305 - Basic of Entrepreneurship

Semester – I

At the end of this course, the learner will be able to:	
CO1	Relate to the concepts and evolution of entrepreneurship
CO2	Identify an explain the entrepreneurial competencies and functions

Course: FY BCOM BUSINESS STUDIES - Open Electives 2 - OE2-22305 - Entrepreneurship Development

Semester – II

At the end of this course, the learner will be able to:	
CO1	Relate to the concept of entrepreneurship
CO2	Describe the types of entrepreneurship
CO3	Recognise the trends in entrepreneurship
CO4	Discuss the emerging entrepreneurial trends

Course: IKS
Ancient Indian Mathematics

Semester: I	Credits: 2	Subject Code: CIKS12301	Lectures: 30
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Course Outcomes:

At the end of this course, the learner will be able to:

- CO1- Describe the Mathematical discoveries of Ancient India.
- CO2- Correlate ancient mathematical methods with modern Mathematics.
- CO3- Interpret the landmark problems that lead to breakthroughs in mathematical practices.
- CO4- Solve modern day problems using ancient Mathematical tools.

Course: VSC
Basics of Logical Reasoning

Semester: I	Credits: 2	Subject Code:CVSCQA12301	Lectures: 30
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Course Outcomes:

At the end of this course, the learner will be able to:

- CO1- Relate the basic concepts of quantitative aptitude to given problem.
- CO2 -Create critical thinking and problem-solving skills using logical reasoning
- CO3-Demonstrate problem solving skills by use of reasoning
- CO4-Solve problems related to general aptitude covering Quantitative Ability and Logical Reasoning
- CO5-Create computational skills essential to compete in various competitive exams like CAT, CMAT, GATE, GRE, GATE, UPSC, GPSC etc.

Course: VSC
Basics of Quantitative Aptitude

Semester: II	Credits: 2	Subject Code:CVSCQA22301	Lectures: 30
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Course Outcomes:

At the end of this course, the learner will be able to:

- CO1- Relate the basic concepts of quantitative aptitude to given problem.
- CO2- Create critical thinking and problem solving skills using logical reasoning
- CO3- Demonstrate problem solving skills by use of reasoning
- CO4- Solve problems related to general aptitude covering Quantitative Ability and Logical Reasoning and create computational skills essential to compete in various competitive exams like CAT, CMAT, GATE, GRE, GATE, UPSC, GPSC etc.