

25 September 2023

To, Aditi Gade, BA in Economics, St. Mira's College for Girls, Pune

Dear Aditi,

We are pleased to offer you an internship opportunity with CTIER, starting 25<sup>th</sup> September 2023, initially for a period of two months.

During the period of your internship, you shall be assigned work on an ongoing project at CTIER. The 'India Management and Growth Survey 2022' is a study jointly conducted with Stanford University. The purpose of this study is to understand the role of management practices in improving firm level productivity. The study will also guide policy to support managerial capabilities, and to improve firm and sector level performance both domestically and globally.

As an intern, you would be working closely with the CTIER team to build out a database of firms by 1) getting the contact numbers and 2) the details of the top management which includes names and their designations from a list of firms provided, 3) document any other observations during this exercise, and 4) follow instructions and feedback provided by your supervisor. During your internship, you would be required to build a database of 2000 firms per month.

We shall continuously monitor and discuss your progress on the deliverables with you. You shall be expected to respect the privacy and confidentiality of the data that is being collected. We look forward to your dedicated efforts in making this project a success.

You shall be paid a stipend of INR 10,000 per month.

Please do let us know if you would need any further information.

Warm regards,

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Janak Nabar

Chief Executive Officer